



# TEXO TALK

JANUARY 2021





## MD Summary

Welcome to the first TEXOTalk of 2021. I'm extremely positive about the year ahead, where we'll be building on the successes of 2020. In particular, I'm looking forward to more multi-disciplinary projects, where some or all of our divisions can work together to achieve great results.

You'll already know that we spent last year reorganising the way our business works. That's resulted in our six service areas: Engineering & Fabrication, Workspace Solutions, Asset Integrity, Land and Aerial Surveys, Port Services and Recruitment. These services are specifically designed to allow us to work across bigger and more complex projects, delivering excellent value to our clients.

We are recruiting across all our services, and our people are selected for their engineering, technical and project competence as well as their attitude to working together. Our motto is Together we are One, and we're building an outstanding team of people who are committed to working towards a common goal.

And working closely together is something that applies to our clients too. This means building a close working relationship from the very beginning, ensuring we completely understand the project, its opportunities and its challenges. It's an approach that means our entry price is as accurate as possible, and that we have the flexibility to work with our clients to accommodate any disruption or changes – something that we've demonstrated across several projects during 2020. We are determined to be the contractor of choice across all our sectors because we can be relied on.

This year, I'm also excited about our plans to diversify into new markets that can benefit from our expertise and project approach. We believe in challenging ourselves and want to make a positive contribution across more markets and geographies, and we're looking forward to growing the business organically over the next year, working closely with our clients to achieve the best results.

– **Chris Smith,**  
Managing Director



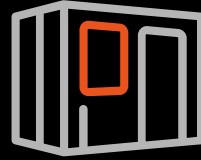
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With an ever-expanding client base across a wide variety of market sectors the TEXO Accommodations portfolio has continued to grow significantly and as a result of this diverse nature of services, will now be known as **TEXO Workspace Solutions**.

Managing Director Richard Lamb said *“Despite our success across numerous market sectors both here in the UK and abroad over the past two years, this has been an important decision to make for such a young company.*

*This new identity will allow us to grow and be recognised further and more importantly will allow clients to understand and appreciate the full extent of our capabilities across all sectors land or sea.”*



What We Do

## TEXO Workspace Solutions

TEXO Workspace Solutions are a multi-disciplinary international contractor delivering turn-key packages across both land-based and offshore projects. Under our basic founding principles of open client communication, clarity and integrity, a key factor in our success is that we take the time to develop working relationships.

Our complete in-house team takes pride in understanding a client's requirements – whether they be modular, new build, upgrade or routine maintenance, our experienced team of designers, discipline engineers, project and construction managers will work with you and support your project regardless of location, size or scale to ensure best delivery at all times.

From the offset, our team will develop a detailed scope from the clients information or survey, followed up with a design and cost package that will align to the latest industry standards and safe working practices. The provision of a single point of contact will maintain regular communications, and will ensure that your project is completed to the highest of standards, whilst maintaining the agreed delivery dates and budgets.



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*Whilst we continue to operate within uncertain times, we believe our flexibility remains key. We continue to operate and embrace the challenges provided by the new norm, and where this evolves and changes, we remain proactive in our thinking as to how we deliver critical infrastructure, mainstream or maintenance*

*projects that allow our clients to continue to operate, whilst safeguarding everyone around us. Whether land-based, construction, offshore, aviation, nuclear, renewables, healthcare or hospitality, we believe that we are the company of choice to deliver any workspace project.*

– **Richard Lamb**, Managing Director  
TEXO Workspace Solutions



## TEXO News

TEXO Workspace Solutions was asked to design and build a set of four office and workshop modules for an existing client. These modules needed to be fully fitted-out so that they could be immediately put into use.

### THE SOLUTION

Working exclusively at our Westhill Facility, our Workspace Solutions service needed to manage architectural, electrical and HVAC teams to design and build the modules in a COVID-safe environment. All our work was undertaken within the processes and procedures developed by our Project and HSEQ teams, allowing us to deliver a quality product within the client's timescales.



*Since the early part of 2020, the team have had to react quickly to fabricate a real mix of control and power modules, drillers cabins and office/workshops containers. These projects, all with their own unique designs and requirements and all required within a very short time frame, have had direct access to fabrication and paint facilities through our TEXO Engineering & Fabrication teams and our own team of in-house services. This collaboration continues to provide a massive benefit for our clients, not only in cost but in quality deliverables under restricted working practices and timescales."*

**– Richard Lamb, Managing Director,**  
TEXO Workspace Solutions



## TEXO Team Player Of The Month



### Szymon Haluszczak

TEXO Asset Integrity –  
NDT Technician

Szymon has been an integral member of the TEXO Asset Integrity team, which has been instrumental in delivering DNVGL Renewal Surveys, Fabric Maintenance and Rope Access work scopes for one of our major clients, CADELER. Szymon has demonstrated his adaptability and his extensive and broad-ranging skillset, which has enabled TEXO Asset Integrity to provide our client with the services they require. Furthermore, Szymon conducts himself in a professional manner and always performs his duties to a high standard.

Szymon has been nominated as TEXO team player of the month for his performance over the last 3 months on CADELER vessels Wind Osprey and Wind Orca.



*Szymon and the team were very helpful and adapted to our requests and cooperated well with the vessel staff, working to an excellent safety standard and level of professionalism. We have seen varied performance and safety cultures from other companies however, Szymon and the team and all our experiences with TEXO have been very positive."*

– Robert Southwell, Senior Chief Officer





WORKSPACE  
SOLUTIONS



ENGINEERING  
& FABRICATION



ASSET  
INTEGRITY

**TEXO**

TOGETHER WE ARE ONE



RECRUITMENT



LAND & AERIAL  
SURVEYS



PORT  
SERVICES